## Message Text

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PAGE 01 BONN 19093 171433Z ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-03 /033 W ------021600 171440Z /41

P 171323Z NOV 77 FM AMEMBASSY BONN TO SECSTATE WASHDC PRIORITY 3197

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E.O. 11652: N/A TAGS: EAIR, GW

SUBJ: CIVAIR: SUPER-APEX FARES

**REF: STATE 272645** 

1. EMBOFF NOVEMBER 15 CONVEYED SUBSTANCE REFTEL TO PAAS AND STUKENBERG OF FEDERAL MINISTRY OF TRANSOORTATION. THEY WERE AGREEABLE TO THE FIRST SENTENCE OF THE PROPOSAL IN PARA 3 REFTEL (THAT THE NEW SUPER-APEX FILING WOULD BE EXPERIMENTAL AND NOT CONTINUE IN EFFECT AFTER MARCH 31, 1978) BUT SAID THEY WERE PROHIBITED BY THE TERMS OF THE CONSUMER PROTECTION ACT FROM ACCEPTING THE CONDITION THAT THE FARE COULD BE CANCELLED ON SIX WEEKS NOTICE. PAAS AGREED THAT THE NATURE OF THE MARKET IN THE WINTER SEASON WAS SUCH THAT THE SIX WEEKS PROVISION HAD LITTLE IF ANY PRACTICAL MEANING BUT STILL FELT HE COULD NOT ACCEPT THE CONDITION. STUKENBERG ARGUED THAT SINCE THE OROHIBITION HAD NO PRACTICAL SIGNI-FICANCE IT WAS UNREASONABLE OF THE USG TO INSIST ON IT. HE OFFERED TO MAKE THE AGREEMENT ON THE EX-PERIMENTAL NATURE OF THE FARE CLASSIFIED TO SAVE THE USG EMBARRASSMENT VIS-A-VIS WESTERN EUROPEAN COUNTRIES WHO HAD ALREADY ACCEPTED THE SIX WEEKS PROVISION. LIMITED OFFICIAL USE

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PAGE 02 BONN 19093 171433Z

2. PAAS ASKED THE USG AGREE TO AN EXCHANGE OF NOTE TO OERMIT THE NEW FARE TO GO INTO EFFECT AS SOON AS POSSIBLE SO THAT THE FRG WILL NOT HAVE TO CANCEL ITS APPROVAL OF PAN AM SUPER-APEX FARES (HE SAID PAN AM WAS ALREADY SELLING TICKETS) AND SO THE FOUR MONTH MINIMUM PRICE MAINTENANCE PROVISION

OF THE CONSUMER PROTECTION ACT WILL NOT CONFLICT WITH THE OCTOBER 31, 1978 DATE.
ACTION REQUESTED: PLEASE ADVISE.
STOESSEL

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NNN

## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am

Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: AIR FARES, AVIATION AGREEMENTS

Control Number: n/a

Copy: SINGLE Sent Date: 17-Nov-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note:

Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BONN19093
Document Source: CORE

**Document Unique ID: 00** 

Drafter: n/a Enclosure: n/a Executive Order: N/A

Errors: N/A **Expiration:** 

Film Number: D770426-0286

Format: TEL From: BONN

Handling Restrictions: n/a

Image Path:

ISecure: 1

Legacy Key: link1977/newtext/t19771149/aaaabpof.tel

Line Count: 66 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 5e75b117-c288-dd11-92da-001cc4696bcc

Office: ACTION EB

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a

Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a

Reference: 77 STĂTE 272645

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 31-Mar-2005 12:00:00 am

Review Event:

Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 555712 Secure: OPEN Status: NATIVE

Subject: CIVAIR: SUPER-APEX FARES

TAGS: EAIR, GE To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS\_Docs/5e75b117-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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